

FOR THE THE PROVISION AND SUPPLY OF NEW INDUSTRIAL TYRES, RIMS AND TUBES, RETREADING OF INDUSTRIAL TYRES, MAINTENANCE SERVICES, TYRE MANAGEMENT SERVICES AND SCRAPPING SERVICES FOR TRANSNET PORT TERMINALS, FOR THE PORTS OF RICHARDS BAY, DURBAN, SALDANHA, NGQURA, PORT ELIZABETH, EAST LONDON AND CAPE TOWN ON AN AS AND WHEN REQUIRED BASIS FOR A PERIOD OF FIVE (5) YEARS

RFP : iCLM HQ 683/TPT - TPT/2022/11/0032/16987/RFP

TRANSNET SOC LTD OPERATING AS TRANSNET PORT TERMINALS (TPT)

12 DECEMBER 2022

AGENDA

1. Welcome

2. Introduction: TPT Team

3. Rules of engagements

4. Tender Process Presentation by Thulane Msibi

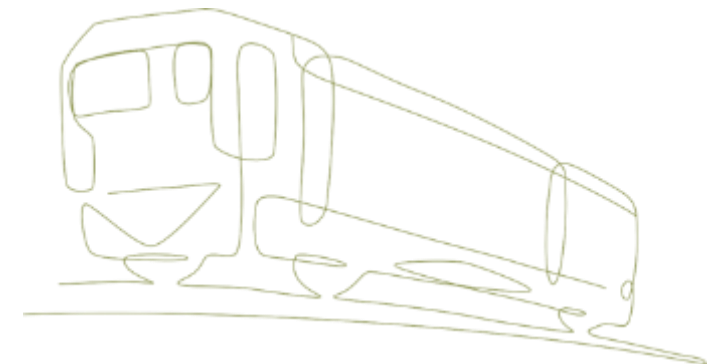
5. Supplier Development by Sikhonzele Gqaleni

6. Scope of Works presentation by Mbali

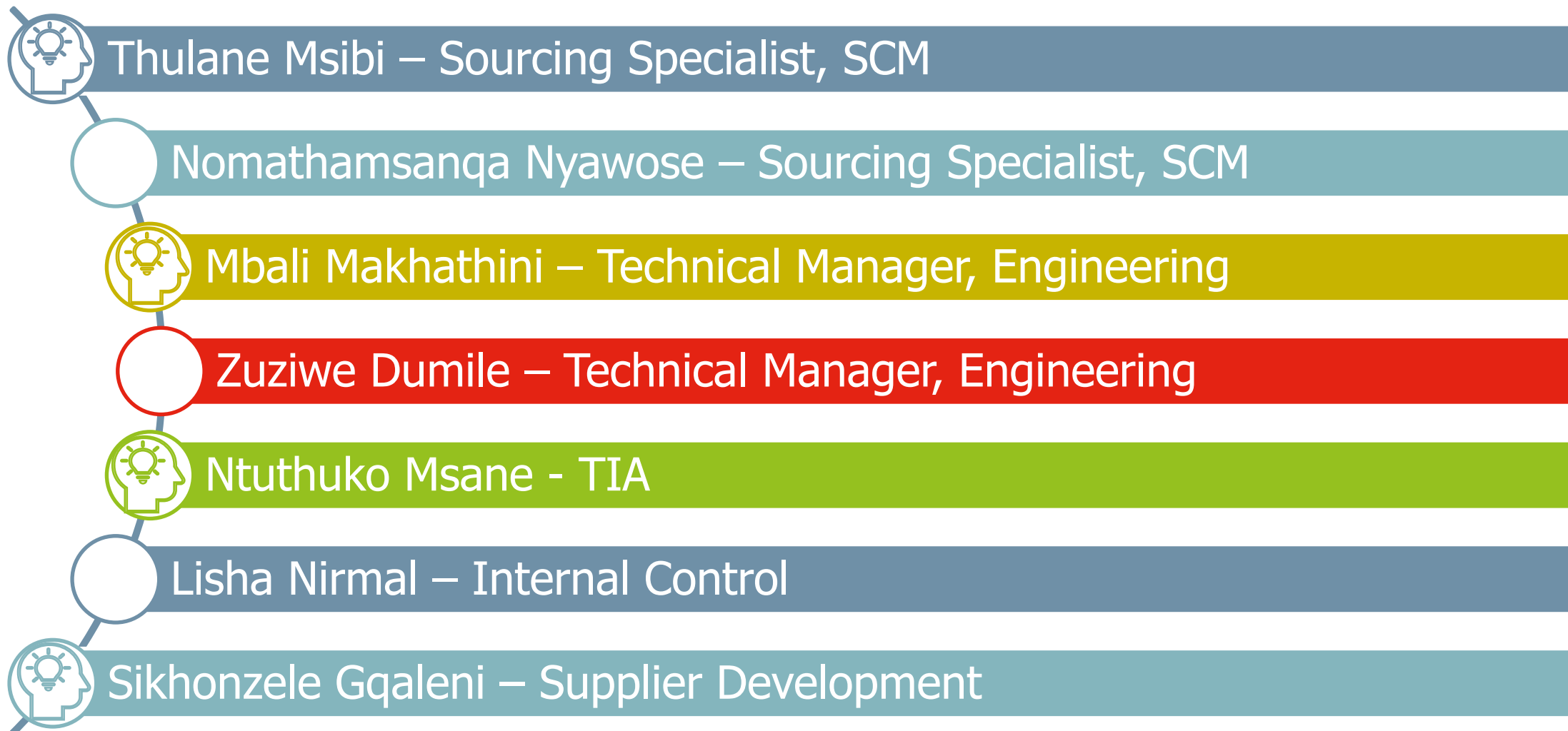
7. Technical Evaluation Criteria by Mbali

8. Pricing Schedule by Mbali

9. Questions and Answers



TPT Team



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SESSION RULES OF ENGAGEMENT (1/2)

- This RFP briefing session is non-compulsory.
- Bidders are requested to remain for the entire duration of the briefing session.
- An approximate time allocation of two hours.
- This session is being voice recorded.
- An opportunity for Clarification questions will be provided at the end of each session.
- All questions will be recorded, and the answers will be consolidated and forwarded to all bidders whose attendance has been confirmed by TPT. Any additional clarification questions hereafter will only be accepted by TPT until 16:00pm **on Wednesday, 14 December 2022.**



SESSION RULES OF ENGAGEMENT (2/2)

- Responses to clarification questions will be provided to bidders who have provided their contact information and loaded onto the e-tender portal and on the Transnet tender's website.
- All communication subsequent to this briefing session must only be directed to Thulane Msibi via email address: thulane.msibi@transnet.net
- After the closing date of the RFP, a Respondent may only communicate with DBAC secretariate email phumza.lehlohla@transnet.net on any matter relating to its RFP Proposal.



BRIEFING SESSION PROCESS

- Notes, Questions & Answers from the briefing session and any RFP addendums, will be distributed to all Bidders who attended the Compulsory Briefing Meeting. Bidders to send their clarifications by 14 December 2022 before 16h00 to allow TPT to consolidate the responses.
- Certificate of attendance of non-compulsory RFP briefing session (form Section 9)
- Bid clarification (form Section 7)
- Clarification responses will be distributed to all the respondents that have attended the briefing session as well as those who have sent us emails with an intention to tender.
- Minutes of this briefing session will be shared with the bidders and clarifications will be sent out by the 21 December 2022.

CLARIFICATIONS

- Clarifications/queries prior to the closing of the RFP must be channeled through Thulane Msii via e-mail:- Thulane.msibi@transnet.net as indicated on Section 1, clause 6 of the RFP document.
- Bidders must send their clarifications (Section 7) on or before 14 December 2022 @ 16h00 and responses to these will be posted on Transnet etenders portal as well as the National Treasury etenders portal to ensure that such information is made available to all and to ensure that a fair and transparent bidding process is being followed.
- After the closing date Bidders are not to communicate with TPT employees on their own accord. All clarifications/questions must be channeled through the DAC Secretariat – Section 1, clause 6.

IMPORTANT DATES

- **Issue Date:** 29 November 2022
- **Briefing Session Date:** 12 December 2022
- **Request for clarification Deadline:** 14 December 2022
- **Closing Date:** 20 January 2023

RFP SECTIONS

- Section 1: SBD 1 Form
- Section 2: Notice to Bidders
- Section 3: Background, Overview and Scope of Requirements
- Section 4: Pricing Schedule and Audited financial statements
- Section 5: Proposal Form and List of Returnable Documents
- Section 6: Certificate of Acquaintance with RFP, Terms & Conditions & Applicable Documents
- Section 7: RFP Declaration and Breach of law Form
- Section 8: RFP Clarification Request Form
- Section 9: B-BBEE Preference Point Claim
- Section 10: Certificate of Attendance of the Briefing Session
- Section 11: Subcontracting Prequalification Criteria Form
- Section 12: Job-Creation Schedule
- Section 13: SBD 5
- Section 14: Protection of Personal Information (For Normal Contact)

RFP ANNEXURES

- ANNEXURE A: SCOPE OF WORKS
- ANNEXURE B: TECHNICAL EVALUATION CRITERIA
- ANNEXURE C: PRICING SCHEDULE (KWAZULU NATAL REGION, EASTERN CAPE REGION & CAPE TOWN REGION)
- ANNEXURE D: MASTER AGREEMENT
- ANNEXURE E: TRANSNET GENERAL BID CONDITIONS
- ANNEXURE F: TRANSNET SUPPLIER INTEGRITY PACT
- ANNEXURE G: NON-DISCLOSURE AGREEMENT
- ANNEXURE H: CHECKLIST
- ANNEXURE I: PROXIMITY TO TPT TERMINALS
- ANNEXURE J: WASTE MANAGEMENT TYRE MANAGEMENT REGULATIONS 2017
- ANNEXURE K: OBJECTIVE CRITERIA
- ANNEXURE L: HOW TO ACCESS, REGISTER AND UPLOAD ON TRANSNET ETENDERS

NOTICE TO BIDDERS

RFP DOWNLOADING

- This RFP may be downloaded directly from National Treasury's e-Tender Publication Portal at www.etenders.gov.za free of charge.
- To download RFP and Annexures:
 - › Click on "Tender Opportunities";
 - › Select "Advertised Tenders";
 - › In the "Department" box, select Transnet SOC Ltd
- Once the tender has been located in the list, click on the "Tender documents" tab and process to download all uploaded documents.
- The RFP may also be downloaded from the Transnet Portal at <https://transnetetenders.azurewebsites.net> (please use Google Chrome to access Transnet link/site) free of charge (refer to section 2, paragraph 3 below for detailed steps)

NOTICE TO BIDDERS

BID SUBMISSION

The Transnet e-Tender Submission Portal can be accessed as follows:

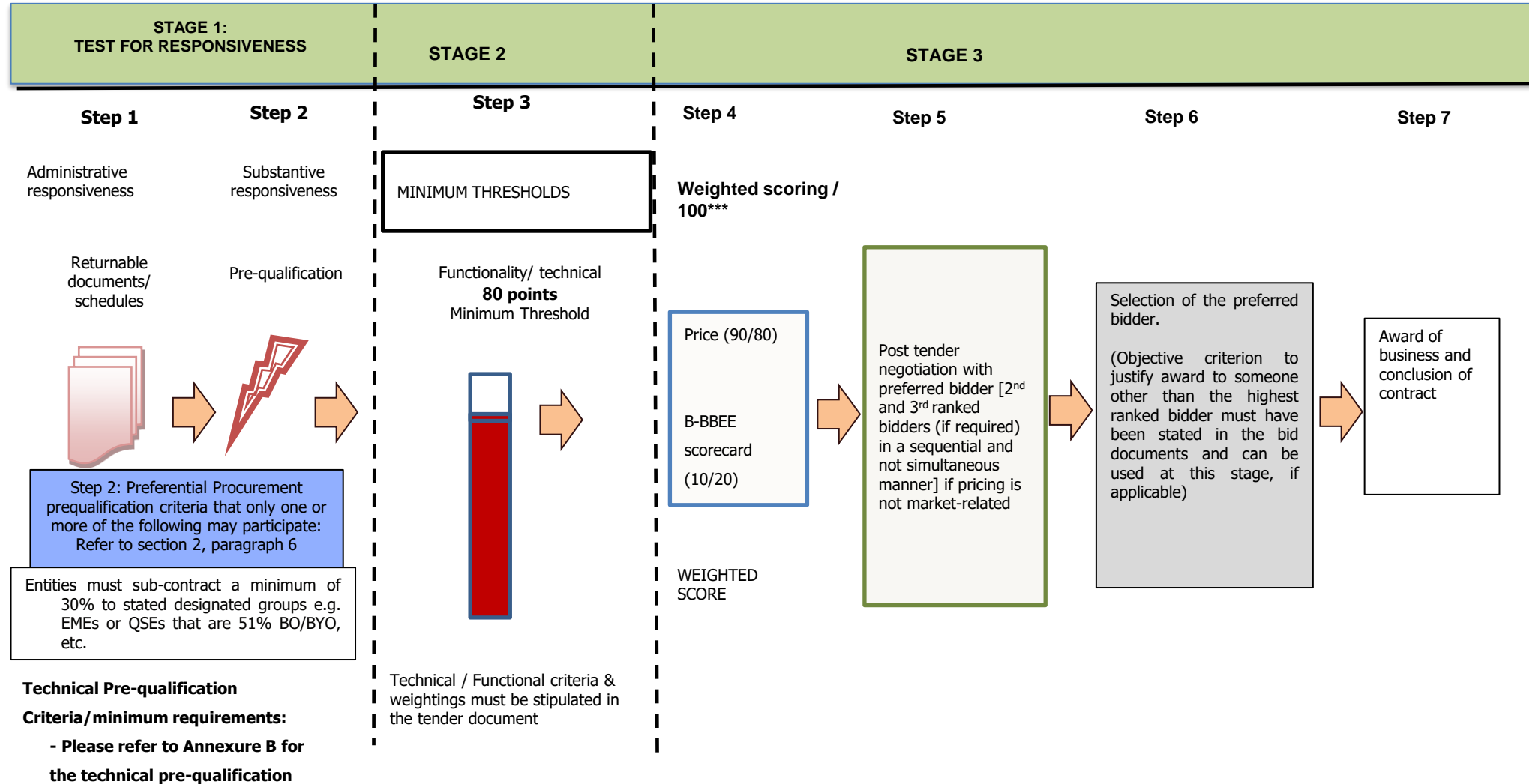
- Log on to the Transnet eTenders management platform website/ Portal ((transnetetenders.azurewebsites.net) Please use **Google Chrome** to access Transnet link/site);
- Click on "ADVERTISED TENDERS" to view advertised tenders;
- Click on "SIGN IN/REGISTER – for bidder to register their information (must fill in all mandatory information);
- Click on "SIGN IN/REGISTER" - to sign in if already registered;
- Toggle (click to switch) the "Log an Intent" button to submit a bid;
- Submit bid documents by uploading them into the system against each tender selected.
- No late submissions will be accepted. The bidder guide can be found on the Transnet Portal

transnetetenders.azurewebsites.net

****NO HAND DELIVERED COPY WILL BE ACCEPTED.**



EVALUATION METHODOLOGY



RETURNABLE DOCUMENTS

Mandatory Returnables

MANDATORY RETURNABLE DOCUMENTS	SUBMITTED [Yes/No]
Section 1: SBD1 Form	
SECTION 4: Pricing and Delivery Schedule	
ANNEXURE B: Technical Pre-Qualification	
SECTION 11: Subcontracting Prequalification Criteria Form	
Valid B-BBEE certificate(s) or Sworn Affidavit(s), CSD report and Subcontracting agreement for the proposed subcontractor(s)	
Technical Pre-qualification requirements:	
– Written confirmation from the bidder that all the tyres that will be supplied to TPT will be from the original manufacturer that is registered with the South African Tyre Manufacturers council (SATMC) and/or European Rubber & Tyre Association (ETRMA). In the event that the manufacturer is the bidder, a letter confirming that the bidding manufacturer is registered to be submitted on the manufacturer's letterhead.	
– The bidder to provide written confirmation that it is able to provide tyre retreading services in accordance to the specifications (SANS 20108:1998 or ECER108:1998 ; SANS 20109_2017_Ed2 or ECER109:2010; R054r3e; VC8059). The retreading services can either be done in-house or be outsourced	
– The bidder to provide proof of registration with the Waste Bureau in accordance with the National Environmental Management Waste Act, 2008 (Act No. 59 of 2008) Waste Tyre Regulations 2017, or confirm that it will only utilize a company that is registered with the Waste Bureau for disposal of tyres. Bidder to provide proof of registration for outsourced company.	
– Bidder is able to provide the standby Breakdowns Team onsite support services 24 hours per day and 7 days a week as per SOW. The Bidder to attach the CV's of the employees with proof of qualifications (certified copy of certificates) to support Transnet	
– Bidder is able to provide the standby Breakdowns vehicles onsite support services 24 hours per day and 7 days a week. The Bidder to attach proof of ownership log books or lease agreement	
– Stock level availability, 20% of fast-moving items. The bidder to submit a letter from the OEM confirming they will meet stock availability of 20% for fast moving items and three (3) References letters from their clients to indicate that they have meet stock availability, in line with their previous or current clients requirements	

RETURNABLE DOCUMENTS

ESSENTIAL RETURNABLE DOCUMENTS

ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES	SUBMITTED [Yes or No]
In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement	
Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements plus 2 previous years	
SECTION 5 : Proposal Form and List of Returnable documents	
SECTION 6 : Certificate Of Acquaintance with RFP, Terms & Conditions & Applicable Documents	
SECTION 7 : RFP Declaration and Breach of Law Form	
SECTION 9 : B-BBEE Preference Claim Form	
SECTION 10 : Certificate of attendance of compulsory / non-compulsory Site Meeting / RFP Briefing	
SECTION 11 : Subcontracting pre-qualification form	
SECTION 12 : Job-Creation Schedule	
SECTION 13 : SBD 5 (NIPP)	
SECTION 14 : Protection of Personal Information	
Geographical location, bidder are required to be within a 50km radius of all the terminals within the region they are bidding for. please refer to Annexure I: Proximity to TPT Terminals.	
The Bidder to provide an electronic Tyre Management System that can provide the tyre performance management solution, tyre threads & pressure [as per SOW Tyre management 5.1(a)].	

EVALUATION METHODOLOGY

Stage 1

Administrative: All returnable documents and Schedules submitted by bidders

Stage 2

Substantiveness: Bidders must meet the prequalification at this stage

Stage 3

Technical Evaluation: Bidders must meet the minimum threshold of 80% at this stage

Stage 4

Weighted Scoring: 80/20 OR 90/10 on Price and B-BBEE

Stage 5

Negotiation of:

Price, Terms and conditions (Master Agreement), Supplier Development and B-BBEE Improvement Plan

TENDER PROCESS

STAGE 6 : OBJECTIVE CRITERIA

Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The objective criteria Transnet may apply in this bid process include:

- Geographical location, bidder are required to be within a 50km radius of all the terminals within the region they are bidding for. please refer to **Annexure H** with a checklist of the items that will confirmed on the day of the site visit.
 - The Bidder to provide an electronic Tyre Management System that can provide the tyre performance management solution, tyre threads & pressure [as per SOW Tyre management 5.1(a)], please also refer to **Annexure H** with a checklist of the items that will be confirmed on the day of the site visit.
 - all Risks identified during a risk assessment exercise/probity check (which may be conducted by an authorised third party) that would be done to assess all risks, including but not limited to:
 - the financial stability of the bidder based on key ratio analysis, which would include, but not be limited to Efficiency, Profitability, Financial Risk, Liquidity, Acid Test, and Solvency;
 - a due diligence to assess functional capability and capacity and stock availability. This could be include in during site visit;
 - A commercial relationship with a Domestic Prominent Influential Person (DPIP) or Foreign Prominent Public Official (FPPO) or an entity of which such person or official is the beneficial owner; and
- 17 - Reputational and Brand risks

COMPLIANCE TO THE RFP

Bidder must ensure that the following are adhered to in order to proceed to the next stage of the evaluations:

- Tender document is submitted on time
- All returnable documents and schedule are submitted on time
- Verify the validity of all returnable documents required in the RFP
- NO LATE BIDS WILL BE ACCEPTED

AWARD STRATEGY

- **TRANSNET WILL AWARD THIS BID PER REGION AS INDICATED ON THE TABLE BELOW**
- **BIDDERS MUST INDICATE BELOW THE REGION(S) THEY ARE BIDDING FOR, BIDDERS CAN BID FOR MORE THAN ONE REGION.**
- **BIDDER MAY NOT BID FOR PARTS OF THE TERMINALS WITHIN A REGION. BIDDERS MUST BID FOR ALL TERMINALS WITHIN THEIR REGION (S) OF INTEREST.**

Region	Terminals	Tick
KwaZulu Natal Region	Durban Container Terminal – Pier 1	
	Durban Container Terminal – Pier 2	
	Maydon Wharf	
	Roro (Point)	
	Richard Bay MPT	
Eastern Cape Region	Port Elizabeth	
	East London	
	Ngqura	
Cape Town Region	Cape Town Container Terminal	
	Cape Town MPT	
	Saldanha MPT	

NOTE TO BIDDERS

- TPT does not bind itself to accept any Bid, nor will it disclose the prices of any Bidder.
- TPT can withdraw the RFP in whole or in part, or award the business in whole or in part, or not at all.
- TPT will not re-imburse and Bidder for any preparatory costs, travelling and or accommodation costs or for other work performed in connection with this Tender, whether or not the Bidder is awarded a contract.
- All Bidders who wish to do business with Transnet must be registered in the Central Supplier Database (CSD) which can be accessed online via www.csd.gov.za

QUESTIONS AND ANSWERS

THANK YOU

TRANSNET



delivering freight reliably

